

Through ProSys, Dell's products have been integrated into state-of-the-art solutions that help run the Fortune 100. We have made considerable investments in our relationship with Dell and are a Premier partner.

Business. Expertise.

ProSys is a customer centric technology company that works with clients to identify and provide the solutions they need to solve their toughest IT problems. ProSys successfully brings together customized IT solutions and comprehensive engineering expertise, coupled with proprietary technology applications and best-in-class products to offer solutions tailored to meet each organization's unique business requirements. We deliver expertise and connections with the best technology partners in areas such as storage, data backup and archiving, mobile workforce, procurement and asset recovery to ensure best-in-breed solutions for every customer. ProSys also offers the services and support that customers need to protect their valuable IT assets. ProSys assesses, designs, acquires, implements and supports hardware and software solutions to become each customer's total turn-key IT solution provider. Dell is a Strategic Partner.

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ProSys

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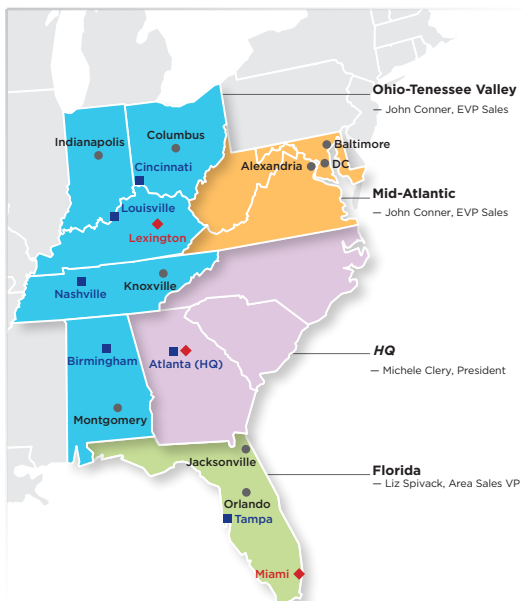
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PartnerDirect
Premier



Locations

- ProSys Offices
- ◆ ProSys Demo Centers

Sales Areas

- Mid-Atlantic
- Ohio/Tennessee Valley (OH, KY, TN and AL)
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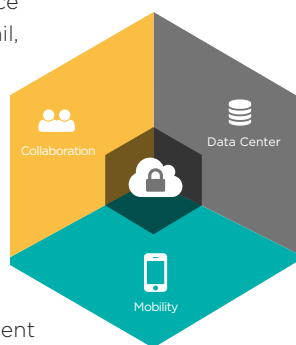
What Our Dell Relationship Means to You

ProSys has invested significant resources in Dell technology to provide its customers with access to try-before-you-buy solution demos, such as in the healthcare vertical where ProSys has a Healthcare Virtualization demo facility in Atlanta. Additionally, as a Premier partner, ProSys has access to the Dell Demo center, providing its customers access to Dell's cloud platform with a range of solution demos from across the Dell portfolio. ProSys provides ITOaaS for Dell servers, storage and networking.

Solutions-Driven Approach

Collaboration

- > Unified Communications
- > Voice & Video Conference
- > Web Collaboration E-mail, IM & Presence
- > Contact Center
- > Assessment and Health Checks



Data Center

- > Virtualization/VDI
- > Data Center Consolidation
- > Unified Network Fabric
- > Power and Cooling
- > Space
- > 10G Switching Upgrades
- > WAN Optimization
- > Assessments

Mobility & Network

- > Mobile Workforce
- > Compliance
- > Mobile Device Management
- > Securing the Data Center
- > Securing the Cloud
- > End Point Device Security
- > Assessment and Health Checks



Recognized Excellence

ProSys delivers the most advanced IT innovations available and remains a trusted technology advisor as your business grows and evolves. We also consistently receive acknowledgement from our partners for high levels of Customer Satisfaction Excellence. We'll work with you to understand your operational and technology needs, and deliver solutions that help you accelerate growth and profitability, streamline operations and costs, and stay in front of the latest technologies.

Key Contacts

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Dell Lvar & Premier Plus Partner

Dell Competencies

Storage, Server, Networking, Cloud Client Computing, Endpoint Management, Data Protection, Security - Dell Identify, Security - Dell Network, Windows Management, Endpoint Management, Network Security, Identity & Access Management, Client Solutions, Workstations, Big Data & Analytics, Cloud Solutions

Key ProSys Facts

- > Founded in 1997
- > 300+ employees
- > 55 sales reps/90 technical resources
- > 130,000+ sq. ft. Integration Center
- > On Georgia & Florida State Contracts

Dell Solution Accreditations

- > Dell Certified Premier Partner
- > Dell Storage: CMPL, EQL, PV
- > Dell Servers/Blades
- > Dell Networking/Security
- > Dell DVS/WYSE

Certifications

- > VMware - VCP, VTSP, VSP
- > Citrix - Gold Solution Advisor, CCIA, CCEE
- > Microsoft - MCSE, MCP, MCAD, MCSA

Dell Delivery & Implementation

- > MSA in place
- > Just in time delivery capability
- > Supply Chain logistics excellence
- > Online BizXchange e-procurement

Key Dell and Prosys Customers

- > AT&T
- > Cox
- > Hughes Telematics
- > SunTrust Bank
- > Norfolk Southern
- > Home Depot
- > Southern Company
- > Broward Health

Corporate Office

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