PROSYS

InterConnect Services

Enhance the processing and fulfillment of electronic, high-volume and recurring IT product orders

The ProSys InterConnect solution is a secure, customized B2B e-commerce platform that enables streamlined IT procurement and fulfillment. More than just a portal, InterConnect is a scalable, fully automated solution that integrates with existing procurement workflows and EDI systems and provides an intuitive self-service experience. Familiar e-commerce features include search result filtering, product specifications and comparisons, and shopping cart and checkout functionality. Additionally, orders can be fulfilled through the ProSys Integration Center, which provides configuration, customization, integration and asset tracking services prior to shipment.

The growing challenge of IT procurement

Ever-increasing IT complexity: network and storage growth, branch office IT requirements, end-user technology demands. These are a few of the challenges organizations face when procuring IT products. Procurement teams must not only contain costs and manage "spend creep" but ensure correct product specifications and pricing, accurate and timely fulfillment along with many other critical details.

EDI systems make procurement processes more efficient and reduce errors through automation. They also simplify purchasing by reducing the number of available products, and enable cost savings by consolidating orders for similar items. However, EDI systems do not provide the e-commerce functionality that makes it easy for end-users to search for and purchase items. Organizations also find it difficult to compile and maintain electronic catalogs with thousands of items and sufficient product detail.

A better way to purchase common IT components and systems

InterConnect is a secure B2B e-commerce platform that facilitates end-user purchases of technology products. Through InterConnect, end-users can select from approved components and authorized system configurations through a familiar e-commerce paradigm. Orders initiate internal approval processes, moving the purchase through the system's built-in workflow or the customer's existing procurement workflow. Once the order is placed, the system enables end-users to monitor order status and ETA dates and access shipment tracking information.

ProSys works with each customer to define approved products, configurations and bundles, and customizes the user interface to reflect the customer's corporate identity. The built-in workflow engine is mapped to the customer's approval process — from transmission of the order to a procurement group to complex routing of the order through multiple layers of management. Role-based information maintained within the system enables varying levels of permissions and segmented views of available equipment.

Benefits

The ProSys InterConnect solution will:

- Streamline and automate the purchasing of common IT equipment
- Facilitate standardization on a finite number of components and system configurations based on user requirements
- Reduce rogue spending while expediting the approval of end-user purchases
- Enable organizations to leverage volume pricing for individual purchases

Customer Challenges

InterConnect helps customers optimize the processing of electronic orders, repeat orders, and high-volume low-value orders of IT equipment:

People
Organizations gain a flexible, scalable solution that enables employee self-service purchasing of approved products in an e-commerce paradigm.

Processes
The InterConnect system supports existing procurement processes and systems while simplifying workflows with advanced features.

Technology
ProSys works with each customer to predefine individual parts, systems or component groups, or a complete catalog with automatically updated parts and prices.

The Solution

Organizations need more efficient ways to handle growing volumes of technology purchases across geographically dispersed operations. The ProSys InterConnect solution can dramatically reduce lead times for IT procurement while helping to ensure that employees purchase only approved systems and components. Originally designed for very large enterprises, InterConnect provides robust functionality that can be highly customized to meet each customer's unique requirements.

How can I make IT procurement more efficient while minimizing unauthorized purchases?

The InterConnect system goes beyond EDI with a fully defined product catalog and e-commerce capabilities. It also allows for role-based views and permission levels that determine what types of products an individual end-user can search for and order. The built-in workflow engine can be customized to route orders through the approval process to ensure that an order doesn't languish on a manager's desk.

What are the cost advantages of automated IT procurement?

Pricing levels are customized based upon anticipated purchasing levels, enabling customers to gain volume discounts on individual purchases. Preconfigured systems and bundles of interdependent components help to minimize costly and time-consuming product returns, while detailed product descriptions and comparisons give employees the tools they need to make more-informed purchasing decisions.

Get on the right track with ProSys

The ProSys InterConnect solution addresses common IT procurement challenges by simplifying and automating the ordering process and providing greater visibility into order status. InterConnect offers an improved procurement experience for end-users, and frees up internal IT and procurement resources to focus on high-value initiatives.

Why ProSys?

ProSys solves customer business issues through independent and innovative solutions by leveraging focused architectures, tailored professional services and a blend of financial options.

Data Center

Collaboration

Managed Services & IT Operations

Public, Private & Hybrid Cloud

Converged Infrastructure